

Customer Case Study: Swiss Insurance Provider – Europe

CASE STUDY

CUSTOMER PROFILE

- Industry: Insurance / Financial Services
- Region: Switzerland
- Users Covered: 5,000+
- Solutions: Symantec DLP Core and e3 DLP product service
- Environment: Email, Web, Endpoint, Mobile

CHALLENGES

- Needed airtight protection of sensitive client data across digital channels
- Faced increasing regulatory scrutiny under GDPR and Swiss data law
- Required seamless integration into existing infrastructure
- Pressure to reduce manual security oversight without weakening posture

BROADCOM SOLUTIONS

- Symantec DLP Core licenses
- e3 delivered customised Symantec DLP Core solution in combination with e3 DLP, includes real-time monitoring and automation.
- Provided internal training to reduce risk of user error

BENEFITS

- Achieved stronger compliance with GDPR and Swiss data protection laws through automated, policy-driven controls.
- Reduced manual workload and operational overhead with real-time monitoring and smart automation from the e3 DLP service.
- Enhanced visibility into sensitive data movement and access
- Reduced manual workload and operational overhead with real-time monitoring and smart automation from the e3 DLP service.
- Gained full visibility into how sensitive policyholder data moves across cloud, mobile, and endpoint environments.

1. SECURING DATA IN A CHANGING INSURANCE LANDSCAPE

With evolving compliance demands and growing reliance on digital channels, this Swiss insurer knew traditional data protection methods were no longer enough. Sensitive customer data—especially across mobile, email, and cloud platforms—required greater visibility and control. Symantec DLP in combination with e3 DLP service allowed them to respond with speed and precision, enabling real-time monitoring without disrupting user workflows.

2. A LONG-TERM VISION FOR DATA PROTECTION

This insurer had been maturing its security stack for years—but lacked the centralized visibility needed to tie everything together. With e3's guidance, they moved from fragmented tools to a unified DLP framework. The transition was seamless thanks to deep stakeholder engagement and a clear strategy. What started as a tactical fix evolved into a scalable, future-proof security model.

3. PROVING VALUE THROUGH EFFICIENCY AND AWARENESS

The decision wasn't just technical—it was operational. Other similar tools added cost and complexity. e3 helped the customer deliver a solution that cut manual work, reduced overhead, and empowered employees through awareness training. The result: fewer incidents, faster detection, and a meaningful reduction in business risk—all within budget.

4. SETTING THE STANDARD FOR FUTURE DEPLOYMENTS

After a smooth rollout, the company became a reference point for other divisions and industry peers. Internal teams now have a clear view of where sensitive data lives and moves, and response time has improved dramatically.

ABOUT E3

e3 is a leading provider of IT security solutions, with a strong focus on Data Loss Prevention (DLP), Zero Trust Data Security, and data protection. Taking a holistic approach, e3 develops tailored security strategies for organizations across various industries. By combining innovative technologies, deep industry knowledge, and practical consulting expertise, e3 helps clients minimize risk and meet compliance requirements efficiently.

With years of experience and a proven track record, e3 delivers reliable, future ready solutions that empower companies to protect their assets and drive secure digital transformation.

Learn more at: www.e3.eu