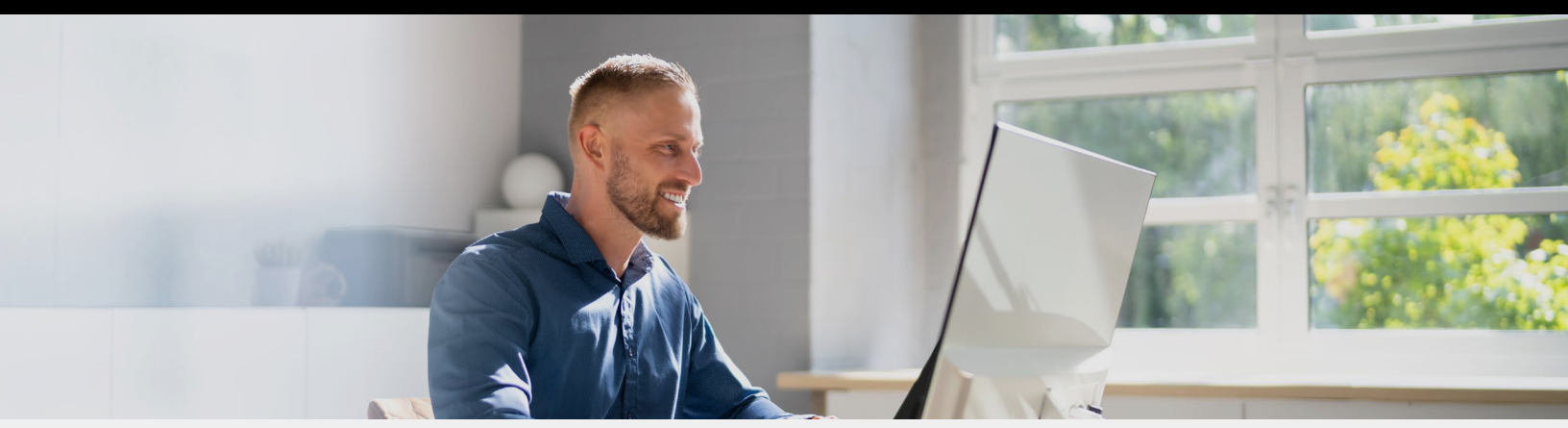
Microsoft Partner Skilling



Build the skills to capture your next Microsoft opportunity

As customer conversations increasingly span AI, cloud, data and security, having the right skills across your teams can make the difference between identifying an opportunity and missing it. But knowing what to learn, where to find the right resources and how to address capability gaps can be challenging.

As part of the Learn pillar of Arrow's broader AI accelerator program, ArrowSphere AI academy brings Microsoft courses and Arrow learning resources together in one place, giving partners a simpler, more integrated way to build the skills they need to grow their Microsoft business.

Your Microsoft learning hub, all in one place

Finding the right enablement can take time when learning resources are spread across multiple platforms.
ArrowSphere Cloud gives you a more direct route.
Microsoft and Arrow learning come together in ArrowSphere AI academy, giving partners a more integrated skilling experience while making progress and completion easier to track.

Explore Microsoft courses across:

AI Business Solutions

Build expertise across **Microsoft 365, Copilot, Dynamics 365 and Power Platform**, and discover how AI can transform productivity, business processes and customer engagement.

Cloud & AI Platforms

Strengthen your expertise in **Azure, data and AI** to help customers modernize their cloud environments, build intelligent solutions and create the foundation for AI transformation.

Security

Develop the skills to help customers **secure their AI transformation**, protecting identities, data and environments with Microsoft Security solutions.

Learning that supports your whole business

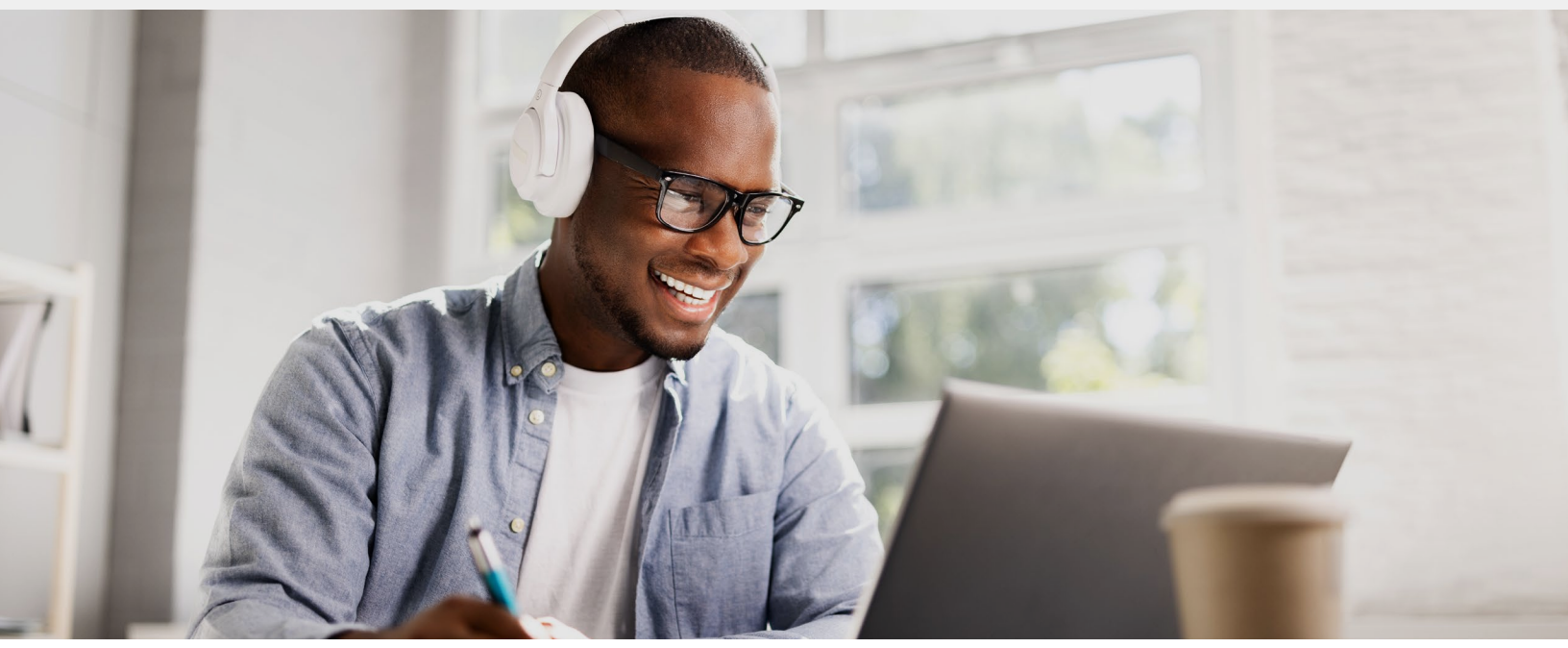
STRENGTHEN CUSTOMER CREDIBILITY
Build recognised Microsoft expertise and position your organisation as a more knowledgeable advisor.

IMPROVE SALES READINESS
Give sales teams the knowledge to articulate Microsoft value, use cases and opportunities more effectively.

ENHANCE TECHNICAL EXPERTISE
Help technical teams develop the skills to implement, manage and optimise Microsoft technologies.

SUPPORT CERTIFICATION ACHIEVEMENT
Access learning paths that can help teams prepare for Microsoft certifications and continue their professional development.

EXPAND YOUR CAPABILITIES
Build knowledge in areas including AI, Security, Azure and Modern Work as you explore new Microsoft business opportunities.



Prepare for the Frontier Firm era

Microsoft describes the next generation of successful businesses as **Frontier Firms,** where human expertise and AI work together to accelerate innovation and productivity.Helping customers navigate that shift starts with building the right expertise inside your own organisation.

Microsoft learning is now available alongside Arrow resources in ArrowSphere AI academy, as part of the Learn pillar of Arrow's broader AI accelerator program, providing partners with a more integrated learning experience.

Keep your Microsoft capabilities moving forward.

EXPLORE THE MICROSOFT COURSES